

November 2017 FY 2018 - Key Performance Report

Management Notes:

- The information in this report is based on the FY 2018 Operating Budget, Amendment 1, adopted by the Board on July 24, 2017.
- RT's farebox recovery ratio in the month of November was 18.6 percent, and year-to date it is 19.9 percent. It has decreased by 5.6 percent compared to November 2016 and decreased by 2.2 percent year-to-date. In relation to the District's established goal for FY 2018, the RT's farebox recovery ratio is 0.6 percent below the established year-to-date goal. For the month of November, Fare Revenue was \$2.23 million and below seasonally adjusted budget by \$344 thousand. Compared to last year, Fare Revenue is \$1,323 thousand or 10.0 percent below last year-to-date total.
- Systemwide ridership for the month of November compared to the same period last year decreased by 11.7 percent, rail ridership decreased 13.4 percent and combined bus ridership decreased 9.8 percent. Year-to-date, systemwide ridership compared to the same period last year decreased 7.0 percent, rail ridership decreased 7.8 percent and combined bus ridership decreased 6.0 percent. In relation to the District's established year-to-date ridership goals for FY 2018, systemwide ridership was 1.0 percent below the established goal, rail ridership was 1.6 percent below the goal, and combined bus ridership was 0.3 percent above the goal.
- Year-to-date, RT's cost per passenger for bus service was under the District's goal at \$7.50, and cost per passenger for rail service was also under the District's goal at \$5.90.
- Year-to-date, RT's other cost factors (cost per hour, cost per mile) for bus, CBS and rail are under the District's budgeted levels.
- Year-to-date, RT's passengers per revenue hour is below the District's goal by 1.5 percent for rail, below by 1.5 percent for bus and above the goal by 5.0 percent for CBS.
- RT monitors the overall performance of the fleet to evaluate potential failure trends. In the month of November, combined bus service was reported at 17,148 miles between service calls, and rail service was reported at 8,484 miles between service calls.
- Year-to-date, RT's on-time performance for bus service is at 76.6 percent, which is 8.4 percent below the District's goal. On-time departures for rail service are at 98.1 percent above the goal of 97.0 percent. Completed trips for CBS are 0.40 percent above the District's goal, for bus is 0.07 percent above the goal, and for rail is 0.15 percent below the goal.
- The District's security statistics from RT's Police Services indicate a passenger inspection rate of 19.26 percent for the month of November 2017 compared to 19.56 percent in November of 2016.

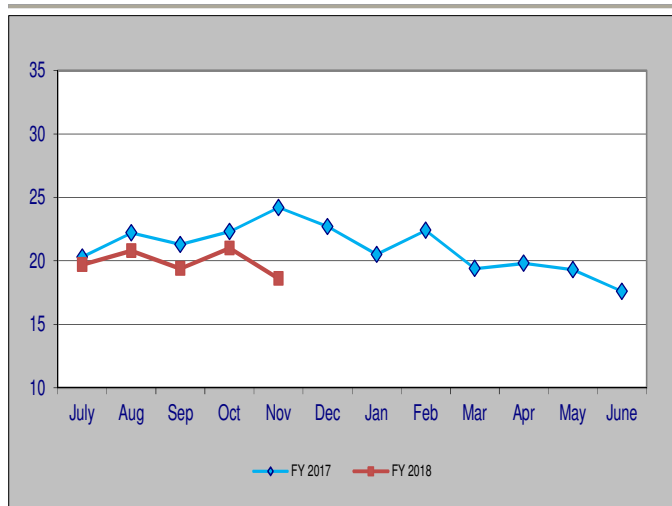


Operating Budget

Net results for the month of November 2017 indicate a \$234 thousand positive variance to the District's FY 2018 Operating Budget. In November, operating costs were under budget by \$549 thousand and revenues were below budget by \$315 thousand.

| Categories (\$ in thousands) | November 2017 | | | FY 2018 YTD | | |
|--|------------------|------------------|---------------|------------------|------------------|-----------------|
| | Actual | Budget | Variance | Actual | Budget | Variance |
| Income | | | | | | |
| Fare Revenue | \$ 2,229 | \$ 2,574 | \$ (345) | \$ 11,962 | \$ 12,788 | \$ (826) |
| Contracted Services | 523 | 467 | 56 | 2,599 | 2,335 | 264 |
| Other Income | 272 | 298 | (26) | 1,631 | 1,491 | 140 |
| State & Local Revenue | 7,543 | 7,543 | - | 37,715 | 37,715 | - |
| Federal Revenue | 2,588 | 2,588 | - | 12,940 | 12,940 | - |
| Total | 13,155 | 13,470 | (315) | 66,847 | 67,269 | (422) |
| Expenses | | | | | | |
| Salaries/Fringes | 8,944 | 9,079 | 135 | 44,573 | 45,345 | 772 |
| Services | 1,747 | 1,891 | 144 | 9,046 | 9,790 | 744 |
| Supplies | 641 | 751 | 110 | 3,818 | 3,757 | (61) |
| Utilities | 461 | 442 | (19) | 3,117 | 3,179 | 62 |
| Insurance/Liability | 663 | 653 | (10) | 3,297 | 3,266 | (31) |
| Other Expenses | 455 | 644 | 189 | 1,155 | 1,941 | 786 |
| Total | \$ 12,911 | \$ 13,460 | \$ 549 | \$ 65,006 | \$ 67,278 | \$ 2,272 |
| Net Operating Surplus (Deficit) | 244 | 10 | 234 | 1,841 | (9) | 1,850 |

* Budget is seasonally adjusted (not straight-line budget)



Fare Recovery Ratio

Compared to November 2016, the fare recovery ratio for November 2017 decreased by 5.6 percent.

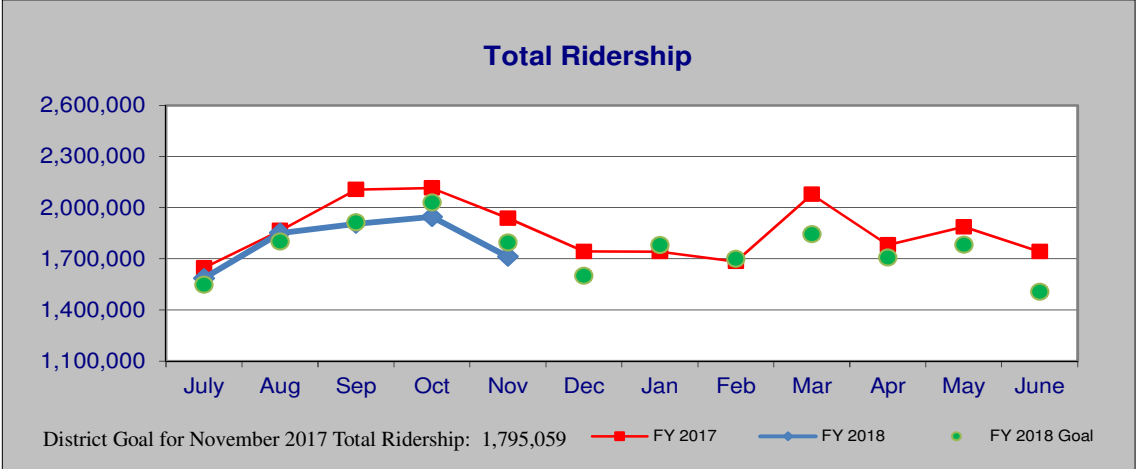
| | NOVEMBER | YTD | YTD GOAL | VARIANCE |
|-----------------------------------|--------------|--------------|--------------|--------------|
| FY2018 Total Fare Recovery | 18.6% | 19.9% | 20.5% | -0.6% |
| FY2017 Total Fare Recovery | 24.2% | 22.1% | 21.2% | 0.9% |
| Variance | -5.6% | -2.2% | -0.7% | |

| FARE RECOVERY | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total | 22.7% | 20.5% | 22.4% | 19.4% | 19.8% | 19.3% | 17.6% | 19.7% | 20.8% | 19.4% | 21.0% | 18.6% |
| Light Rail | 27.3% | 24.0% | 25.6% | 23.4% | 24.7% | 22.9% | 20.4% | 22.4% | 23.4% | 21.6% | 23.8% | 21.7% |
| Combined Bus | 19.4% | 17.6% | 20.0% | 16.4% | 16.0% | 16.5% | 15.1% | 17.3% | 18.5% | 17.6% | 18.8% | 16.2% |
| Bus | 20.3% | 18.4% | 20.9% | 17.1% | 16.7% | 17.2% | 15.6% | 17.9% | 19.1% | 18.3% | 19.5% | 16.7% |
| CBS | 6.1% | 6.0% | 6.6% | 5.4% | 5.7% | 5.7% | 6.4% | 7.5% | 8.3% | 6.1% | 7.0% | 6.6% |

Total Ridership

Compared to November 2016, total combined bus and rail ridership for November 2017 decreased by 11.7 percent.

| | | |
|-----------------|-----------------|--------------|
| | NOVEMBER | YTD |
| FY2018 | | |
| Total Ridership | 1,712,079 | 8,997,462 |
| FY2017 | | |
| Total Ridership | 1,937,918 | 9,670,238 |
| Variance | -11.7% | -7.0% |

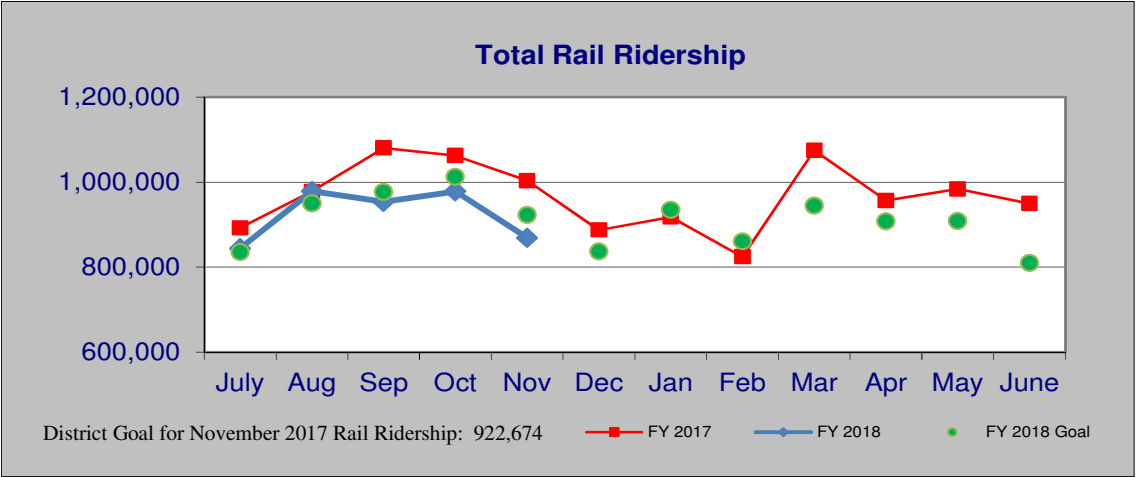


| | | | | | | | | | | | |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
| 1,742,783 | 1,741,365 | 1,683,633 | 2,077,644 | 1,781,367 | 1,887,039 | 1,741,277 | 1,584,857 | 1,850,069 | 1,905,219 | 1,945,238 | 1,712,079 |

Light Rail Ridership

Compared to November 2016, total rail ridership for November 2017 decreased by 13.4 percent.

| | | |
|-----------------|-----------------|--------------|
| | NOVEMBER | YTD |
| FY2018 | | |
| Rail Ridership | 869,034 | 4,623,674 |
| FY2017 | | |
| Rail Ridership | 1,003,270 | 5,015,990 |
| Variance | -13.4% | -7.8% |



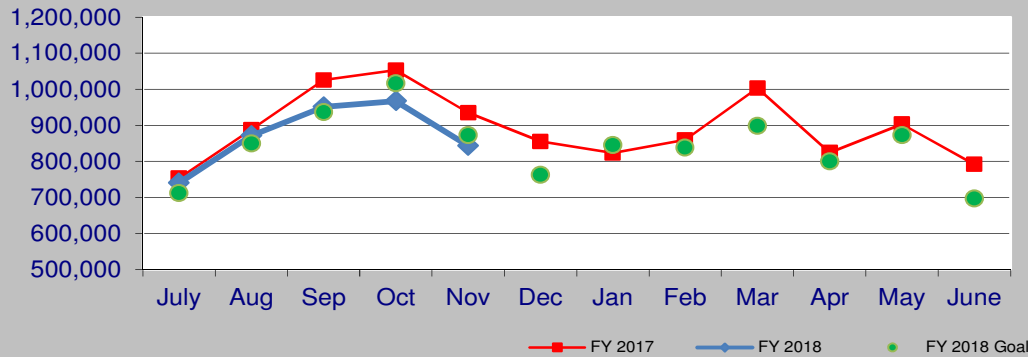
| | | | | | | | | | | | |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
| 887,580 | 918,259 | 824,314 | 1,074,502 | 956,666 | 983,782 | 949,600 | 844,308 | 978,386 | 953,814 | 978,132 | 869,034 |

Combined Bus Ridership

Compared to November 2016, total bus ridership for November 2017 decreased by 9.8 percent.

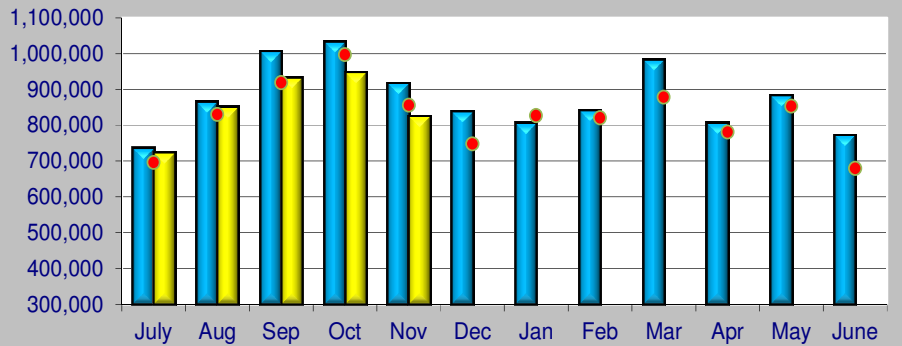
| | FY2018 | NOVEMBER | YTD |
|------------------------|--------|--------------|--------------|
| Combined Bus Ridership | | 843,045 | 4,373,788 |
| FY2017 | | 934,648 | 4,654,248 |
| Variance | | -9.8% | -6.0% |

Total Combined Bus Ridership



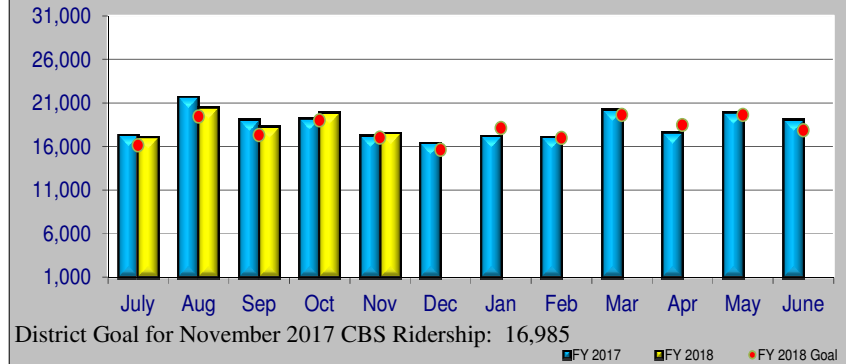
District Goal for November 2017 Combined Bus Ridership: 872,385

Bus Ridership



District Goal for November 2017 Bus Ridership: 855,400

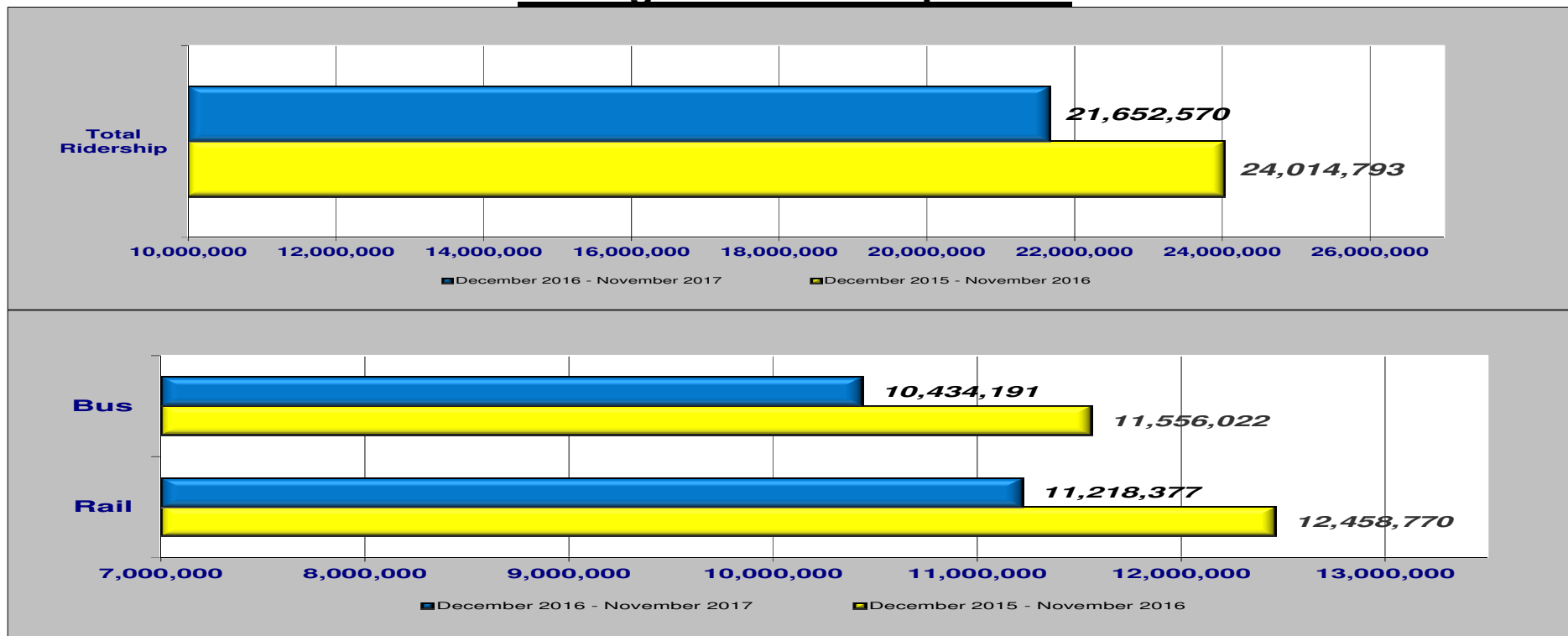
CBS Ridership



District Goal for November 2017 CBS Ridership: 16,985

| | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
|---------------------|---------|---------|---------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|
| Combined Bus | 855,203 | 823,106 | 859,319 | 1,003,142 | 824,701 | 903,257 | 791,677 | 740,549 | 871,683 | 951,405 | 967,106 | 843,045 |
| Bus | 838,814 | 805,926 | 842,222 | 982,913 | 807,104 | 883,381 | 772,613 | 723,517 | 851,219 | 933,137 | 947,222 | 825,511 |
| CBS | 16,389 | 17,180 | 17,097 | 20,229 | 17,597 | 19,876 | 19,064 | 17,032 | 20,464 | 18,268 | 19,884 | 17,534 |

Rolling Year Ridership Totals



DECEMBER 2016 – NOVEMBER 2017

**Total Ridership
21,652,570**

DECEMBER 2016 – NOVEMBER 2017

**Combined Bus Ridership
10,434,191**

DECEMBER 2016 – NOVEMBER 2017

**Rail Ridership
11,218,377**

DECEMBER 2015 – NOVEMBER 2016

**Total Ridership
24,014,793**

DECEMBER 2015 – NOVEMBER 2016

**Combined Bus Ridership
11,556,022**

DECEMBER 2015 – NOVEMBER 2016

**Rail Ridership
12,458,770**

Change

-2,362,223

-1,121,830

-1,240,393

Variance

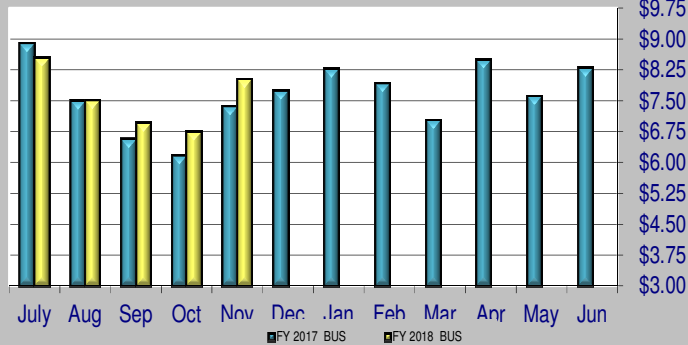
-9.84%

-9.71%

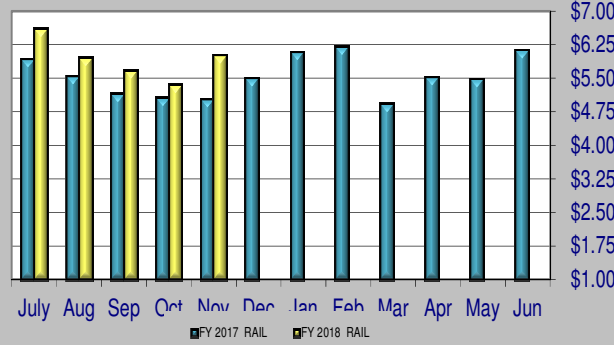
-9.96%

| | Dec-16 | Jan-17 | Feb-17 | Mar-17 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total Ridership | 1,742,783 | 1,741,365 | 1,683,633 | 2,077,644 | 1,781,367 | 1,887,039 | 1,741,277 | 1,584,857 | 1,850,069 | 1,905,219 | 1,945,238 | 1,712,079 |
| Light Rail Ridership | 887,580 | 918,259 | 824,314 | 1,074,502 | 956,666 | 983,782 | 949,600 | 844,308 | 978,386 | 953,814 | 978,132 | 869,034 |
| Bus Ridership | 855,203 | 823,106 | 859,319 | 1,003,142 | 824,701 | 903,257 | 791,677 | 740,549 | 871,683 | 951,405 | 967,106 | 843,045 |
| | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 |
| Total Ridership | 2,047,684 | 1,904,460 | 2,181,658 | 2,151,001 | 2,085,733 | 2,033,952 | 1,920,997 | 1,646,309 | 1,865,530 | 2,105,548 | 2,134,003 | 1,937,918 |
| Light Rail Ridership | 1,039,740 | 1,007,290 | 1,144,190 | 1,120,050 | 1,041,670 | 1,042,170 | 1,028,600 | 892,500 | 977,830 | 1,080,150 | 1,062,240 | 1,003,270 |
| Bus Ridership | 1,007,944 | 897,170 | 1,037,468 | 1,030,951 | 1,044,063 | 991,782 | 892,397 | 753,809 | 887,700 | 1,025,398 | 1,052,693 | 934,648 |

Combined Bus Cost Per Passenger



Light Rail Cost Per Passenger

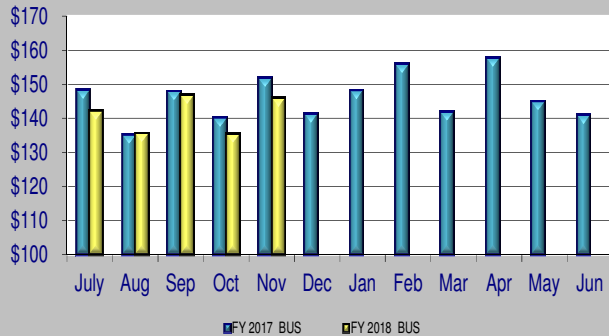


Cost Per Passenger

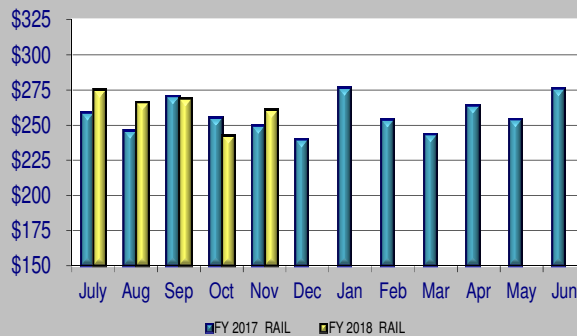
| FY2018 | YTD | YTD Goal | Variance |
|--------------|---------|----------|----------|
| Light Rail | \$5.90 | \$6.00 | 1.7% |
| Combined Bus | \$7.50 | \$7.78 | 3.6% |
| Bus | \$7.25 | \$7.50 | 3.3% |
| CBS | \$18.80 | \$21.54 | 12.7% |

| Cost Per Passenger | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Light Rail | \$5.50 | \$6.08 | \$6.20 | \$4.93 | \$5.52 | \$5.48 | \$6.12 | \$6.60 | \$5.95 | \$5.67 | \$5.35 | \$6.01 |
| Combined Bus | \$7.74 | \$8.27 | \$7.92 | \$7.03 | \$8.49 | \$7.61 | \$8.29 | \$8.54 | \$7.51 | \$6.96 | \$6.75 | \$8.02 |
| Bus | \$7.41 | \$7.92 | \$7.60 | \$6.73 | \$8.15 | \$7.29 | \$8.01 | \$8.28 | \$7.29 | \$6.71 | \$6.52 | \$7.78 |
| CBS | \$24.72 | \$24.46 | \$24.05 | \$21.52 | \$24.00 | \$21.87 | \$19.59 | \$19.61 | \$16.86 | \$19.92 | \$18.08 | \$19.65 |

Combined Bus Cost Per Revenue Vehicle Hour



Light Rail Cost Per Revenue Vehicle Hour



Cost Per Revenue Vehicle Hour

| FY2018 | YTD | YTD Goal | Variance |
|--------------|----------|----------|----------|
| Light Rail | \$262.59 | \$271.45 | 3.3% |
| Combined Bus | \$141.16 | \$148.59 | 5.0% |
| Bus | \$140.21 | \$147.27 | 4.8% |
| CBS | \$160.47 | \$175.03 | 8.3% |

| Cost Per Revenue Vehicle Hour | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Light Rail | \$239.83 | \$276.26 | \$253.80 | \$243.44 | \$263.97 | \$254.18 | \$275.93 | \$275.03 | \$266.18 | \$268.86 | \$242.42 | \$260.72 |
| Combined Bus | \$141.52 | \$148.31 | \$156.07 | \$142.03 | \$157.87 | \$145.10 | \$141.10 | \$142.31 | \$135.68 | \$146.97 | \$135.51 | \$146.09 |
| Bus | \$138.74 | \$145.71 | \$153.96 | \$139.97 | \$155.59 | \$142.76 | \$139.88 | \$141.31 | \$135.18 | \$145.56 | \$134.39 | \$145.43 |
| CBS | \$203.98 | \$203.70 | \$198.60 | \$182.94 | \$204.48 | \$191.45 | \$164.80 | \$162.75 | \$145.43 | \$176.25 | \$158.17 | \$159.74 |

**Cost Per
Revenue Mile**

**Passenger Per
Revenue Mile**

**Passenger Per
Revenue Hour**

| FY2018 | YTD | YTD Goal | Variance | YTD | YTD Goal | Variance | YTD | YTD Goal | Variance |
|------------|---------|----------|----------|------|----------|----------|-------|----------|----------|
| Light Rail | \$14.78 | \$15.28 | 3.3% | 2.51 | 2.55 | -1.5% | 44.51 | 45.21 | -1.5% |
| Bus | \$12.63 | \$13.22 | 4.5% | 1.74 | 1.76 | -1.2% | 19.34 | 19.64 | -1.5% |
| CBS | \$11.28 | \$12.27 | 8.1% | 0.60 | 0.57 | 5.3% | 8.53 | 8.12 | 5.0% |

**Bus
On – Time Performance**

**Light Rail
On – Time Departures**

| | YTD | Goal | Variance | | YTD | Goal | Variance |
|--------|-------|-------|----------|--------|-------|-------|----------|
| FY2018 | 76.6% | 85.0% | -8.4% | FY2018 | 98.1% | 97.0% | 1.1% |

Completed Trips

| FY2018 | YTD | Goal | Variance |
|------------|--------|--------|----------|
| Light Rail | 99.65% | 99.80% | -0.15% |
| Bus | 99.87% | 99.80% | 0.07% |
| CBS | 99.80% | 99.40% | 0.40% |

Mean Distance Between Service Calls (miles)

FY2018

Light Rail Mean Distance Between Service Calls

Combined Bus Mean Distance Between Service Calls

| YTD | Goal | Variance |
|--------|--------|----------|
| 8,339 | 12,000 | -30.5% |
| 13,639 | 9,500 | 43.6% |

| | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Light Rail | 9,168 | 13,562 | 9,979 | 9,368 | 9,867 | 7,749 | 8,259 | 6,863 | 8,003 | 10,327 | 8,020 | 8,484 |
| Combined Bus | 17,697 | 13,968 | 9,941 | 9,962 | 10,030 | 12,334 | 15,181 | 13,801 | 12,217 | 12,461 | 12,566 | 17,148 |

Light Rail Inspections

| | NOVEMBER 2017 | NOVEMBER 2016 | FY 17 YTD | FY 18 YTD |
|--------------------------------------|------------------|------------------|-----------|-----------|
| % of Passengers Inspected | 19.26% | 19.56% | 23.28% | 16.51% |
| Passengers Cited without Proper Fare | 2,599 | 2,949 | 19,631 | 12,279 |

| | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| % of Passengers Inspected | 20.14% | 23.61% | 21.48% | 21.28% | 22.24% | 19.48% | 16.86% | 18.57% | 16.45% | 13.43% | 15.34% | 19.26% |
| Passengers Cited without Proper Fare | 2,816 | 3,468 | 2,691 | 3,387 | 3,360 | 3,137 | 2,360 | 2,887 | 2,618 | 2,055 | 2,120 | 2,599 |

Customer Advocacy Report

| | NOVEMBER 2017 | NOVEMBER 2016 | FY17 YTD | FY18 YTD | | NOVEMBER | YTD | | | | | |
|--|------------------|------------------|----------|----------|---|----------|--------|--------|--------|--------|--------|--------|
| # of Customer Contacts | 1,388 | 670 | 3,636 | 6,010 | FY2018 - # of Security Related Customer Reports | 9 | 55 | | | | | |
| # of PSRs <small>Passenger Service Reports processed from contacts</small> | 4 | 6 | 61 | 54 | FY2017 - # of Security Related Customer Reports | 6 | 38 | | | | | |
| % of Security Related Customer Contacts | 0.65% | 0.90% | 1.05% | 0.92% | | | | | | | | |
| | DEC 16 | JAN 17 | FEB 17 | MAR 17 | APR 17 | MAY 17 | JUN 17 | JUL 17 | AUG 17 | SEP 17 | OCT 17 | NOV 17 |
| # of Customer Contacts | 669 | 712 | 663 | 922 | 693 | 775 | 824 | 907 | 907 | 1,424 | 1,384 | 1,388 |
| # of PSRs | 11 | 6 | 9 | 10 | 14 | 7 | 11 | 11 | 15 | 11 | 13 | 4 |
| # of Security Related Customer Reports | 9 | 7 | 10 | 10 | 9 | 9 | 8 | 6 | 12 | 15 | 13 | 9 |
| % of Security Related Customer Contacts | 1.35% | 0.98% | 1.51% | 1.08% | 1.30% | 1.16% | 0.97% | 0.66% | 1.32% | 1.05% | 0.94% | 0.65% |

Uniform Crime Reporting (UCR Crimes) on RT

| FY 2018 | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | YTD Totals |
|----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------------|
| Homicide | 0 | 0 | 0 | 0 | 0 | | | | | | | | 0 |
| Rape | 0 | 0 | 0 | 0 | 0 | | | | | | | | 0 |
| Robbery | 3 | 0 | 0 | 2 | 3 | | | | | | | | 8 |
| Aggravated Assault | 5 | 3 | 2 | 3 | 5 | | | | | | | | 18 |
| Burglary | 0 | 0 | 0 | 0 | 0 | | | | | | | | 0 |
| Auto Theft | 0 | 3 | 1 | 1 | 1 | | | | | | | | 6 |
| Arson | 0 | 1 | | 0 | 0 | | | | | | | | 1 |
| Total Larceny | 8 | 11 | 6 | 1 | 5 | | | | | | | | 31 |
| <i>felony larceny</i> | 1 | 0 | 0 | 0 | 1 | | | | | | | | 2 |
| <i>misdemeanor larceny</i> | 5 | 9 | 2 | 1 | 2 | | | | | | | | 14 |
| <i>theft from autos</i> | 2 | 2 | 4 | 0 | 2 | | | | | | | | 10 |
| Total UCR Crimes | 16 | 18 | 9 | 7 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 64 |

| FY 2017 | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | YTD Totals |
|----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------------|
| Homicide | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rape | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Robbery | 7 | 1 | 3 | 3 | 1 | 1 | 7 | 4 | 3 | 4 | 6 | 2 | 15 |
| Aggravated Assault | 1 | 7 | 4 | 8 | 2 | 4 | 4 | 1 | 1 | 4 | 2 | 3 | 22 |
| Burglary | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| Auto Theft | 1 | 3 | 2 | 2 | 1 | 1 | 7 | 0 | 0 | 1 | 0 | 0 | 9 |
| Arson | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total Larceny | 11 | 10 | 9 | 8 | 8 | 7 | 8 | 8 | 6 | 13 | 7 | 14 | 46 |
| <i>felony larceny</i> | 0 | 0 | 1 | 2 | 1 | 0 | 1 | 0 | 0 | 1 | 2 | 0 | 4 |
| <i>misdemeanor larceny</i> | 7 | 9 | 5 | 2 | 5 | 4 | 3 | 4 | 5 | 7 | 4 | 12 | 28 |
| <i>theft from autos</i> | 4 | 1 | 3 | 4 | 2 | 3 | 4 | 4 | 1 | 5 | 1 | 2 | 14 |
| Total UCR Crimes | 20 | 21 | 19 | 21 | 12 | 13 | 27 | 13 | 12 | 22 | 15 | 19 | 93 |

